


# Dominion Oilcloth & Linoleum

COMPANY LIMITED

*Established 1872*

87th Annual Report

FOR THE YEAR ENDED 31st OCTOBER, 1959



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Dominion "Handicraft" and battleship linoleum combine here to make a modern and attractive floor covering for the living area.



The Bank of Canada's cafeteria in Toronto is an excellent example of Dominion Jaspé linoleum tiles in a pleasing arrangement of color and design.





# Dominion Oilcloth & Linoleum

C O M P A N Y   L I M I T E D   •   M O N T R E A L

DIRECTORS	JOHN F. BAILLIE	LOUIS J. M. GRAVEL
	A. C. CARLAW	AIR VICE-MARSHAL F. S. MCGILL, C.B.
	ROSS CLARKSON	SIR M. GEORGE NAIRN, BT.
	A. DE TILLY	KEN. B. ROBERTON
	HON. G. B. FOSTER, Q.C.	J. G. ROBERTON
	G. BLAIR GORDON	M. ALASTAIR SPENCER-NAIRN

OFFICERS	KEN. B. ROBERTON, <i>President</i>
	J. G. ROBERTON, <i>Vice-President and Managing Director</i>
	AIR VICE-MARSHAL F. S. MCGILL, C.B., <i>Vice-President (Sales)</i>
	A. DE TILLY, <i>Treasurer</i>
	A. C. CARLAW, <i>General Sales Manager</i>
	JOHN F. BAILLIE, <i>Secretary</i>

SUBSIDIARIES	BARRY AND STAINES LINOLEUM (CANADA) LIMITED	FARNHAM
	CONGOLEUM CANADA LIMITED	MONTREAL
	MANUFACTURERS HOLDINGS LIMITED	MONTREAL

TRANSFER AGENTS	THE ROYAL TRUST COMPANY, MONTREAL AND TORONTO
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REGISTRAR OF TRANSFERS	BANK OF MONTREAL, MONTREAL AND TORONTO
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# Dominion Oilcloth & Linoleum COMPANY LIMITED

## EIGHTY-SEVENTH ANNUAL REPORT OF THE DIRECTORS

### *To the Shareholders:*

Your Directors have pleasure in submitting the 87th Annual Report and Financial Statement, together with the Auditors' Report for the year ended 31st October 1959.

The net profit for the year was \$2,162,712, as compared to \$2,049,797 last year, which is equal to \$2.85 per share this year and \$2.70 in 1958.

Quarterly dividends of fifty cents per share and an extra dividend of twenty cents per share were paid on the Common Stock of the Company, for a total of \$2.20 per share as against \$2.10 last year.

Consolidated depreciation amounted to \$687,309 and has again been taken at the maximum rate allowed under Federal Income Tax regulations. All necessary repairs have been made promptly, your plants maintained efficiently and the cost charged to the year's operations.

Capital Expenditure amounted to \$980,316, made up of many items, the largest of which were the modernization of a coating cell at Congoleum Canada Limited and increased curing capacity at Barry and Staines Linoleum (Canada) Limited, Farnham. Further major expenditures are contemplated for the coming year.

Consolidated Sales were ahead of last year, and in fact, set a new record for your companies. However, in the latter stages of the year there was a definite slackening-off of business. This may be attributed in part to the tight mortgage

situation, which has undoubtedly had an effect on housing starts. Competition remains extremely keen from both domestic and foreign sources. The premium on the Canadian dollar has greatly reduced the tariff protection afforded your companies on imports from the United Kingdom and the United States.

This is a challenge to us — not only to the manufacturing and research staff to maintain the present high quality of our products and to introduce new lines— but also to our sales force to give even better service to our customers and increase their selling efforts, so that your companies may expand their share of the domestic market.

Exports for the year were only moderately increased, but still remain of minor importance.

There were no major price changes during the year.

We record with deep regret the deaths during the year of two former directors of Dominion Oilcloth & Linoleum Company Limited — Mr. Charles Edouard Gravel and Mr. Elie S. Trudeau, both of whom had served on your Board for many years — and recently, of Mr. George K. Beddoe, formerly Managing Director of Congoleum Canada Limited, who had been connected with that company since its inception.

Your companies had 1,599 employees at the end of October and 74 on pension.

The Directors would like to record their appreciation of the good work of the officers and employees, which has contributed so greatly to the results of the past year.

On behalf of the Board,

KEN. B. ROBERTON,

*President.*

MONTREAL, 17th December 1959.



# Dominion Oilcloth & Linoleum COMPANY LIMITED

## Head Offices and Factories

2200 ST. CATHERINE STREET, EAST,  
MONTREAL.

## Sales Offices

### TORONTO:

Ontario Selling Agent,  
The Canada Linseed Oil Mills Ltd.,  
40 Wabash Ave.

### WINNIPEG:

218 Portage Avenue

### EDMONTON:

Northern Hardware Building

### VANCOUVER:

Dominion Bank Building



# Dominion Oilcloth & Linoleum COMPANY LIMITED

AND ITS SUBSIDIARIES

## Consolidated Income and Expenditure Account YEAR ENDED 31st OCTOBER 1959

*(With comparative figures for the year ended 31st October 1958)*

	1959	1958
Operating Profit . . . . .	\$ 4,557,021	\$ 4,160,743
Income from Investments in Affiliated Companies and Other Investments. . . . .	401,332	386,567
	<u>4,958,353</u>	<u>4,547,310</u>
<i>Deduct:</i>		
Provision for Depreciation . . . . .	687,309	624,188
Estimated Taxes on Income . . . . .	1,863,957	1,655,410
Legal Expenses . . . . .	1,067	1,269
Salaries and Directors' Fees paid to Executive Officers and Other Salaried Directors . . . . .	202,200	174,260
Fees paid to Other Directors . . . . .	12,400	13,400
	<u>2,766,933</u>	<u>2,468,527</u>
<i>Net Profit for the year . . . . .</i>	<i>2,191,420</i>	<i>2,078,783</i>
Deduct: Minority Interests in Net Earnings of a Subsidiary . . . . .	28,708	28,986
Consolidated Net Profit . . . . .	<u>\$ 2,162,712</u>	<u>\$ 2,049,797</u>

# Dominion Oilcloth

COMPANY

AND ITS SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

(With comparative figures for 1958)

ASSETS		
	1959	1958
<i>Current:</i>		
Cash . . . . .	\$ 182,027	\$ 465,967
Short Term Notes . . . . .	—	199,164
Accounts Receivable — Less Allowance for Bad Debts . . . . .	3,277,419	3,667,328
Inventories . . . . .	6,350,581	4,740,345
Merchandise and Raw Materials. Physical Inventory taken and valued at the lower of Cost or Market Price	9,810,027	9,072,804
<i>Balances due under Agreements of Sale . . . . .</i>	38,486	—
<i>Fixed:</i>		
Real Estate, Buildings and Plant, valued at Cost . . . . .	18,094,112	17,333,586
Less: Accumulated Depreciation. . . . .	11,440,043	10,920,076
	6,654,069	6,413,510
<i>Investments in Affiliated Companies at Cost:</i>		
Common Stocks . . . . .	874,995	838,494
<i>Investments in Marketable Securities at Cost:</i>		
Bonds, Preferred and Common Stocks . . . . .	6,373,449	6,475,796
(Approximate Market Value 1959 \$8,204,352 1958 \$8,467,832)		
<i>Prepaid Expense . . . . .</i>	139,578	92,046
	<u>\$23,890,604</u>	<u>\$22,892,650</u>

MONTREAL, QUE., 15th December, 1959.

We have examined the Consolidated Balance Sheet of Dominion Oilcloth and Linoleum Company Limited and its Subsidiary Companies as at 31st October, 1959 and the Consolidated Statements of Profit and Loss and Surplus for the year ended on that date and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the Consolidated Balance Sheet and Consolidated Statements of Profit and Loss and Surplus are properly drawn up so as to exhibit a true and correct view of the state of affairs of the Company and its Subsidiaries as at 31st October, 1959 and the results of their operations for the year ended on that date, according to the best of our information and the explanations given to us and as shown by the books of the Companies.

HYDE AND HOUGHTON,  
Chartered Accountants, Auditors.



# th & Linoleum

LIMITED

SIDIARIES

T AS AT 31st OCTOBER 1959

(year ended 31st October 1958)

	LIABILITIES	
<i>Current:</i>	1959	1958
Accounts Payable . . . . .	\$ 1,454,323	\$ 1,082,029
Income and Other Taxes Payable . . . . .	1,108,857	1,008,051
	<hr/> 2,563,180	<hr/> 2,090,080
Insurance Fund Reserve . . . . .	1,000,000	1,000,000
Minority Interests . . . . .	134,351	129,643
<i>Capital:</i>		
Authorized: 1,000,000 Shares No Par Value Common Stock		
Issued and Fully Paid: 760,000 Shares . . . . .	6,400,000	6,400,000
<i>Surplus Accounts:</i>		
Earned Surplus . . . . .	10,035,687	9,544,975
Capital Surplus . . . . .	3,757,386	3,727,952
	<hr/> \$23,890,604	<hr/> \$22,892,650
	<hr/> <hr/>	<hr/> <hr/>

Approved on behalf of the Board of Directors.

KEN. B. ROBERTON, *Director.*

ARMAND DE TILLY, *Director.*

# Dominion Oilcloth & Linoleum COMPANY LIMITED AND ITS SUBSIDIARIES

## Consolidated Earned Surplus Account YEAR ENDED 31ST OCTOBER 1959 (With comparative figures for the year ended 31st October 1958)

	1959	1958
Balance at the beginning of the year. . . . .	\$ 9,544,975	\$ 9,206,301
Less: Adjustment of Prior Year's Income Taxes. .	—	115,123
	<hr/> 9,544,975	<hr/> 9,091,178
Add: Net Profit for the year . . . . .	2,162,712	2,049,797
	<hr/> 11,707,687	<hr/> 11,140,975
Less: Dividends paid on no par value Common Stock . . . . .	1,672,000	1,596,000
	<hr/> 1,672,000	<hr/> 1,596,000
<i>Balance at the end of the year. . . . .</i>	<u><u>\$10,035,687</u></u>	<u><u>\$ 9,544,975</u></u>

## Consolidated Capital Surplus Account YEAR ENDED 31ST OCTOBER

Balance at the beginning of the year. . . . .	\$ 3,727,952	\$ 3,692,831
Add: Realized appreciation of securities . . . . .	2,863	34,966
Gain on Disposal of Fixed Assets . . . . .	26,571	155
	<hr/> 29,434	<hr/> 35,081
<i>Balance at the end of the year. . . . .</i>	<u><u>\$ 3,757,386</u></u>	<u><u>\$ 3,727,952</u></u>





# Dominion Oilcloth & Linoleum COMPANY LIMITED

## List of Products

MARBOLEUM

DOMINION INLAID LINOLEUM  
(*Moulded, Embossed and Tiling*)

DOMINION JASPÉ LINOLEUM

DOMINION HANDICRAFT LINOLEUM

DOMINION BATTLESHIP AND PLAIN LINOLEUM

LINOLEUM TILES  
(*Marbleum, Jaspé, Handicraft and Plain*)

CORK CARPET

PLASTIC COUNTER TOPPING  
AND WALL COVERING

REXOLEUM AND REXOLEUM PASSAGE

REXOLEUM RUGS

REXOLEUM MATS

REXWALL

BELFLOR

DOMINION VINYL COVE BASE

DOMINION VINYL TILE

DOMINION ASPHALT TILE

DOMINION LINOGRIIP CEMENT

DOMINION WATERPROOF CEMENT

DOMINION TABLE OILCLOTH

DOMINION BROCADE TABLE COVERS

DOMINION SHELF OILCLOTH

DOMINION ENAMELLED OILCLOTH

DOMOLEATHER

DOMOLIN AND DOMOLITE  
(*Vinyl film supported and unsupported*)

DOMOCOVER AND KRAFTOL  
(*Vinyl and enamel-coated paper*)

LEATHERKRAFT

SANITILE WALL COVERING

DOMINION LIQUID WAX



ESTABLISHED  
1919

# Congoleum Canada Limited

MONTREAL

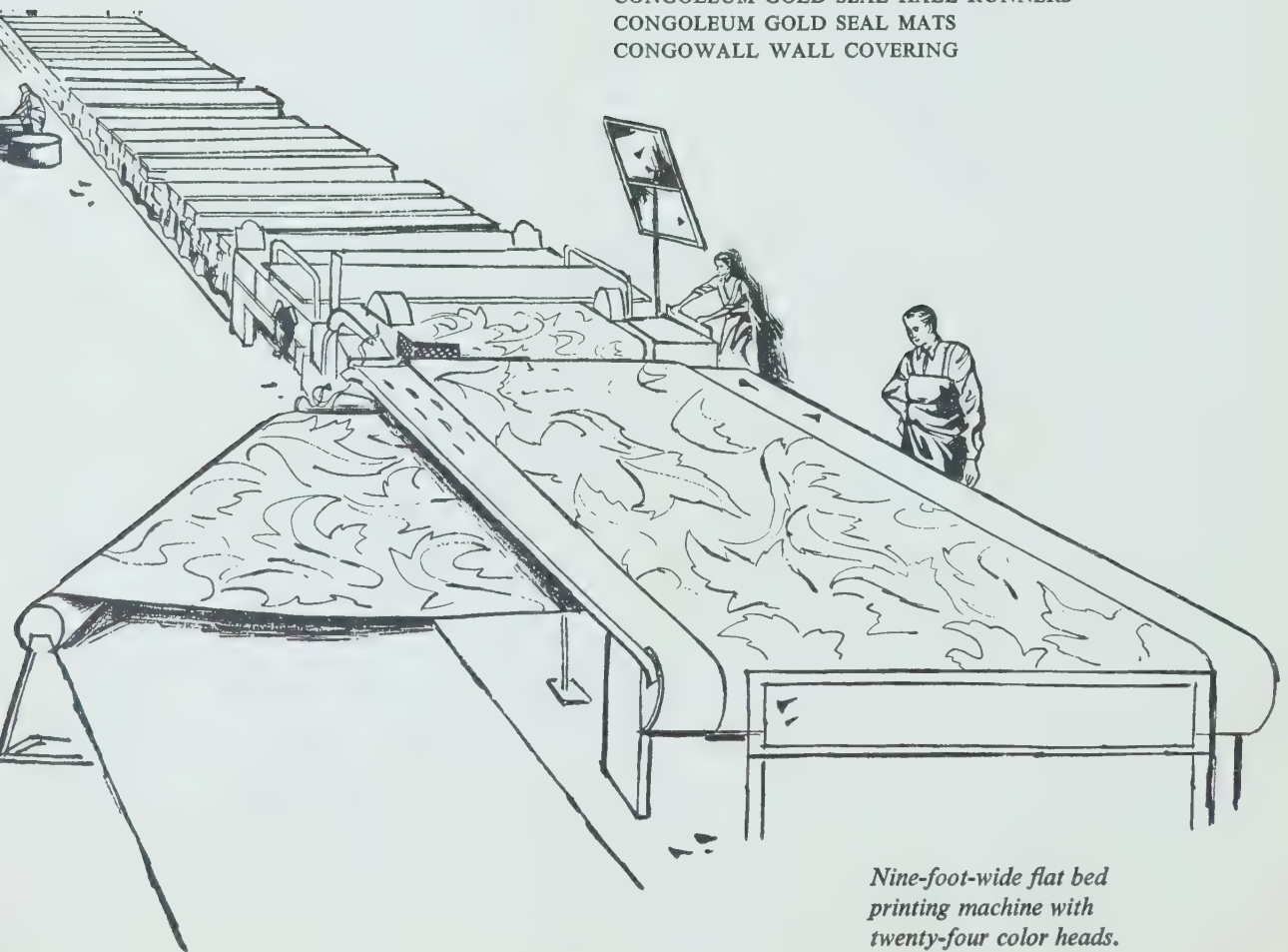
## Sales Offices

MONTREAL: (Head Office)  
3700 St. Patrick St.

TORONTO:  
Ontario Selling Agent,  
The Canada Linseed Oil Mills Ltd.  
40 Wabash Ave.

## List of Products

CONGOLEUM GOLD SEAL RUGS  
CONGOLEUM GOLD SEAL BY-THE-YARD  
CONGOLEUM GOLD SEAL HALL RUNNERS  
CONGOLEUM GOLD SEAL MATS  
CONGOWALL WALL COVERING



*Nine-foot-wide flat bed  
printing machine with  
twenty-four color heads.*



# Barry and Staines (Canada) Limited

FARNHAM, P.Q.



Factory and Head Office:  
Farnham, P.Q.

*Sales Offices:*

**MONTREAL:**

(Executive Sales Office)  
1117 St. Catherine St. West

**TORONTO**

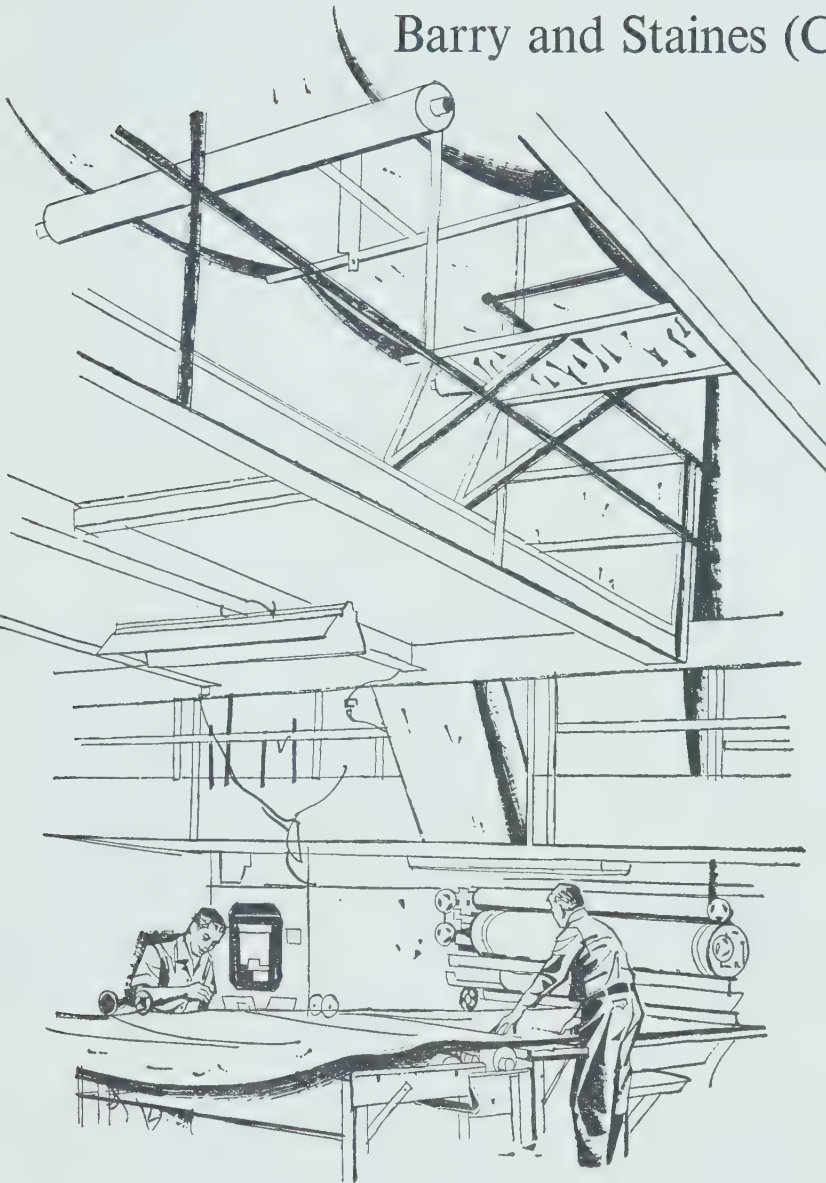
Ontario Selling Agent  
The Canada Linseed Oil Mills Ltd.  
40 Wabash Ave.

**WINNIPEG**

Hammond Building

**EDMONTON**

Union Building



*Six-foot-wide linoleum  
finishing press.*

## List of Products

LINOLEUM TILE

SUPERVEIN

TILEVEIN

SOVRAINE

MARBLEVEIN

WOODVEIN

BROADVEIN

MORAINE

LINOLEUM (2 yards wide)

BATTLESHIP LINOLEUM

SUPERVEIN INLAID  
LINOLEUM

BROADVEIN JASPÉ  
INLAID LINOLEUM

MOIRÉ INLAID  
LINOLEUM

PRINTED FELT BASE  
STARLON

VINYL SURFACE  
WALL COVERING  
TOWN AND COUNTRY

Shown here are  
a few of the  
recent projects  
across Canada  
where  
Dominion linoleum  
products  
were used.

# Dominion



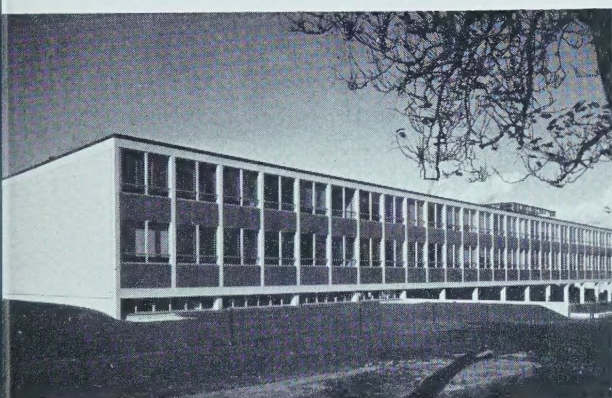


Mount Saint Vincent Mother House — Halifax.



St. John General Hospital — New Brunswick.

# Oilcloth & Linoleum COMPANY LIMITED



Buchanan Building — University of British Columbia.



Milner Building — Edmonton.



Girls' Regional High School — St. John's, Newfoundland.



National Gallery — Ottawa.



# Dominion Oilcloth & Linoleum

COMPANY LIMITED



Federal Building, Aklavik, N.W.T.



Outremont Convent and College — Montreal.



City Hall — Windsor.



Great West Life — Winnipeg.



University Hospital — Saskatoon.





